5 Steps to Plan and Fund Your Next Building Upgrade

A clearer path starts with assessing the building, identifying funding, understanding the numbers, and addressing program requirements early.

How the five steps worked at Fisher Lane

1 Assess Building Performance

Evaluate utility use, costs, and operating conditions.

- Annual utility cost: **$419K**

EUI: 439 kBtu/SF-year

*EUI measures annual energy use relative to building size.

2 Find Available Funding

Screen utility incentives, grants, and other financial opportunities early.

- Grants and incentives: **$517K**

21% of project cost

3 Understand the Numbers

Combine project cost, funding, savings, and expected return.

- Initial project cost: **$2.49M**

Initial payback analysis: 10.4 years

4 Navigate Program Requirements

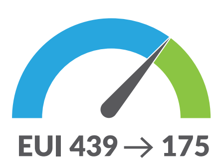
Coordinate applications, documentation, approvals, and verification.

- Spectrum support:
  - Energy and cost modeling
  - Application coordination
  - Pre and post project documentation

5 Choose Your Path

Improve project economics and create a clearer path to approval.

- Fisher Lane Results:



- 45% annual utility cost savings
- 60% EUI reduction
- 384.7 metric tons CO_2e reduction

Montgomery County BEPS target achieved

Evaluate financial resources while the project scope is still flexible.

Early analysis helps uncover incentives, reduce net project cost, and compare your options.

SPECTRUM

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Start with a no-cost building assessment